Duochrome Sunset



By Raegan Cleary & Rachel Shufflebarger

About Our Customer

- 18-25 year old women.
- Classic clothing with a bit of an edge.
- Lives anywhere- social media keeps her connected to all the latest trends.
- Looks to Rihanna for style inspiration.
- Outspoken, is involved in social justice, enjoys going out with her friends and listening to music that reflects her rebellious nature.
- Doesn't care for tradition- focuses on her own individual aesthetic.
- Lower disposable income but wants to invest in high quality, ethical and sustainable pieces.

Our Customer Cont.

- Gen Z and Millenials are some the of largest generations.
 - Gen Z is 32% of global population.
 - Millenials are 31.5%
- Gen Z and Millenials are the most plugged in generations.
- Also most outspoken and socially involved.
- Seen as "the future."
- Don't make as much money as older generations but some of the largest consumers.
 - Sales of smaller items (clothes, accessoires, etc) is more common than big ticket items.

Our Collection

- Duochrome Sunset S/S 2020
 - Casual everyday wear
 - Sold in mid-price retailers such as Urban Outfitters and online at places like Revolve.
 - In our research we saw that graphic prints and bright colors would be popular in Spring/ Summer 202
 - We believe that we start to move away from pastels and bohemian styles and move towards bright and bold styles.
 - Graphics tees have always been in style but we'll see them more, especially dressed up.
 - Mid-length, drapey skirts are becoming more popular.









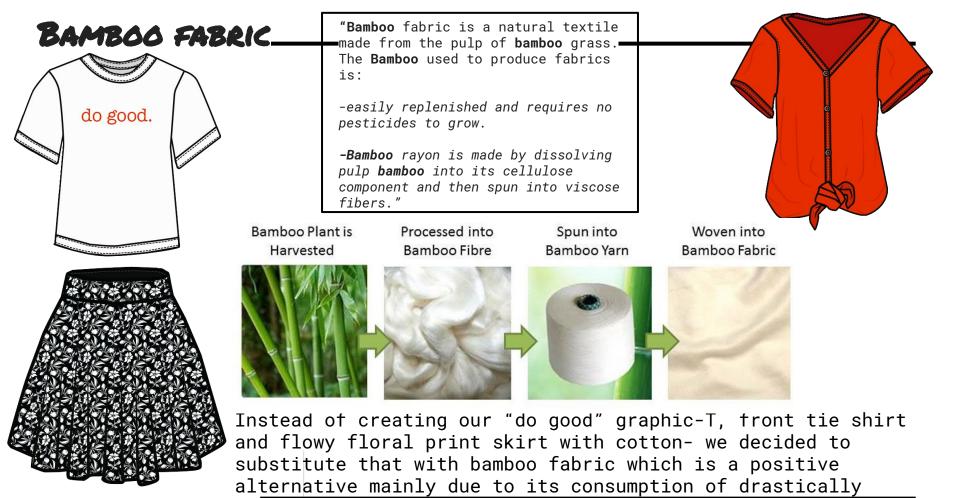
PIÑATEX

"Piñatex is a natural leather alternative made from cellulose fibres extracted from pineapple leaves, PLA, and petroleum-based resin."

Our <u>leather jacket</u> and <u>leather skinny</u> <u>legged pants</u> are both made using pinatex which has perks such as

-replaces and mimics leather which
using heavy chemicals to produce
-is a happy alternative to killing
animals





less water during production.